



Internet of Things

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The pace of change is accelerating. Disruptions are creating opportunity.



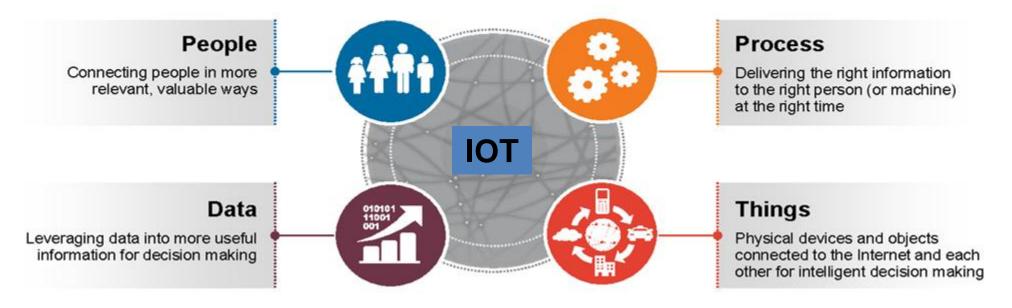


The Internet of Things is the intelligent connectivity of physical devices, driving massive gains in efficiency, business growth, and quality of life.

IOT Enabling Digital Business

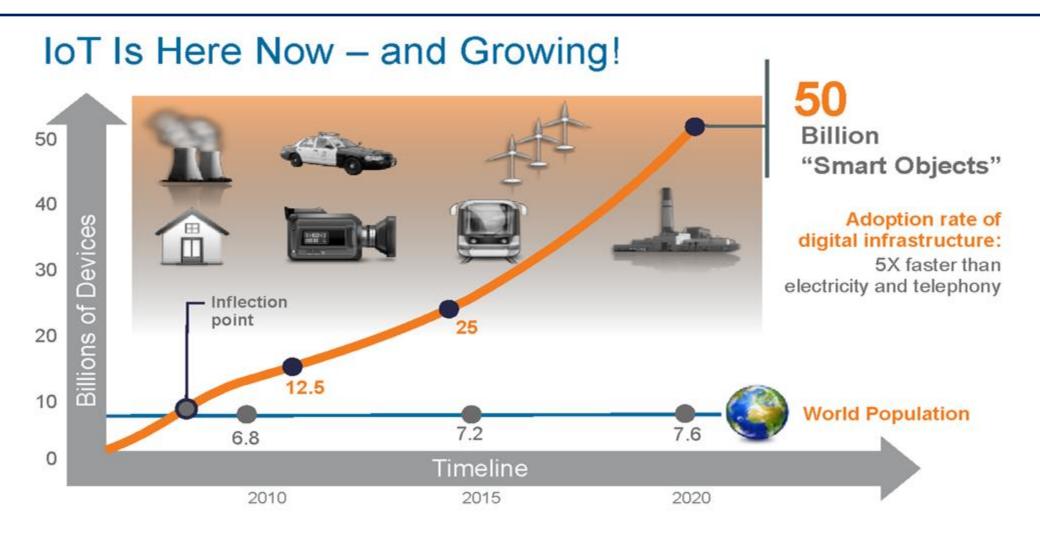


Networked Connection of People, Process, Data, Things



IOT is Growing Rapidly







IoE Hitting Inflection Point

"Smart, connected products are changing how value is created...will affect the trajectory of the overall economy, giving rise to the next era of IT-driven productivity growth for companies, their customers, and the global economy..."

Härvard Business Review

NOVEMBER 2014

47 The Big idea The HBR List of Best-Performing CEOs

The New Deal on Data An interview with Alex "Sandy" Pentland

133 Case Study Do Business and Politics Mix?

Brian K. Richter



transform your business PAGE 64

Internet of Everything



Internet of Everything

39% of the world population is connected

13B connected things

Technology powers

80% of business processes

More data in one year than in previous

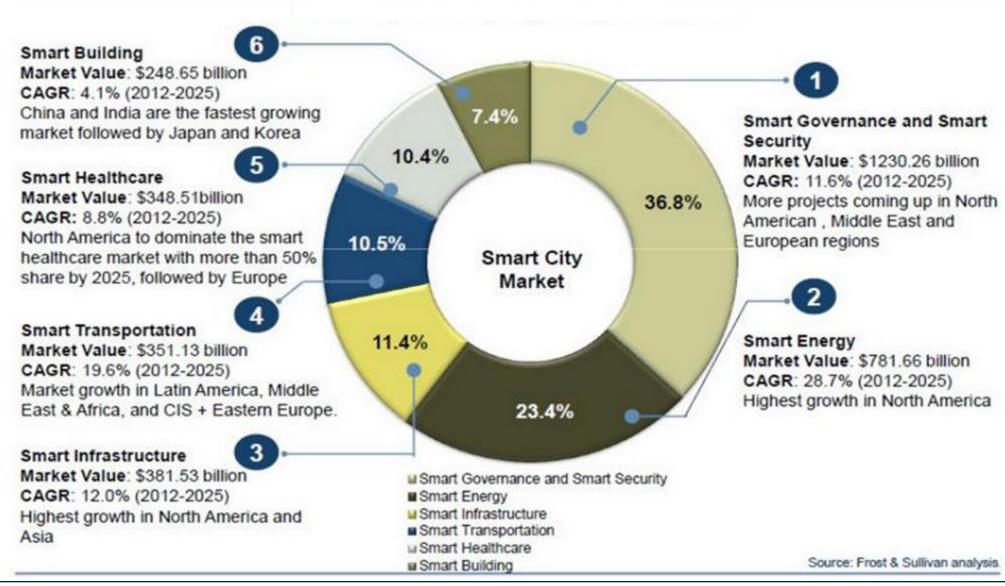
5000



M2M Market by Segments, Global, 2025

Projected M2M Total Industry size by 2022 is \$200 bn





IOT Solutions

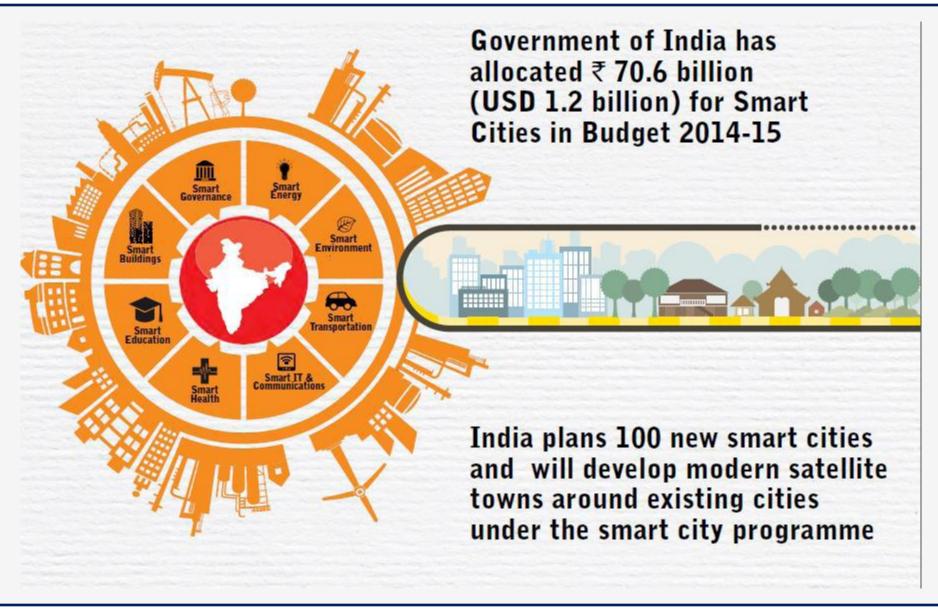


Industries	Verticals		Solutions and Use Cases								
Public Sector	Connected City		*	SCC Infrastructure Management (City Wi-Fi, Parking, Lighting, Location, Traffic, Safety and Security) Workspaces (Smart Spaces and REGS)							
	=	Connected Public Safety	ı.	Connected Schools	;	Connected Border	🛊	Connected Law Enforcement	*	Connected Defense	
Manufacturing	m	Connected Factory	+	Connected Factory Energy Mgmt.	Î	Connected Factory Wireless	/	Connected Factory Security	©	Connected Factory Automation	
Energy and Minerals		Connected Utilities	=	Connected Mobile Workforce	٩	Connected AMI		Connected Substation Automation	Ŕ	Connected Distribution Automation	
	41	Connected Oil and Gas	₹,	Connected Pipelines	#	Connected Refinery	0	Secure Ops	À	Connected Oilfield	
	6 %	Connected Mining	0	Asset Visibility and Monitoring	@	Connected Predictive Maintenance	,	Connected Mine Remote Operations	<u>©</u>	Secure Ops	
Transportation		Connected Transportation	�	Connected Roadways	11	Connected Trains	Ê	Connected Stations		Connected Trackside	
B2C	Ĥ	Connected Retail	₩	Store-in-a-box	델	CMX digital Experience	4	Remote Expert/ Mobile Advisor	E	Digital Media Store Experience	
	9	Connected Sports and Entertainment		Connected Stadium	<u></u>	Connected Stadium Wi-Fi	0	StadiumVision	[]	Stadium Vision Mobile	
	****	Connected SP /M2M	*	Remote Tower Management				Fleet/Asset Management			
		Connected Health	1	Virtual Patient Observation	Ž.	Patient Wayfinding	Ê	Patient Media Experience	(1)	Cisco Health Presence	
		FSI	Om ni-c Interact	hannel Customer tion	Pervasi Collabo	ve Employee ration		anch customer rience	Ener	gy Management	

Smart City

Modi's Vision is to set up 100 smart cities over next 5 year











M2M Use Cases – Aircel Phase 1 Solutions



PAY AS YOU DRIVE (BFSI- Insurance)

Type of vehicle insurance whereby the costs are dependent upon the usage of vehicle. Measured against time, distance, behaviour and place.

SMART METER (Smart City & Govt)

Facilitate remote meter reading, self/ remote diagnostics, Enable two way communication, and other value added services.

TELEMATICS (Transport & Automobiles)

Efficient fleet management, geo fencing, Driver behaviour analysis, Vehicle diagnostics.

FOS TRACKING (FMCG & Productivity)

Location History and Activity Reports, Dynamic Task Planning ,Schedule & Route Planning ,Geo-Fence Based Alerts, Field Data Collection With Customized Forms, Real Time Map View of Team

SMART BUILDING (Smart Energy & Security)

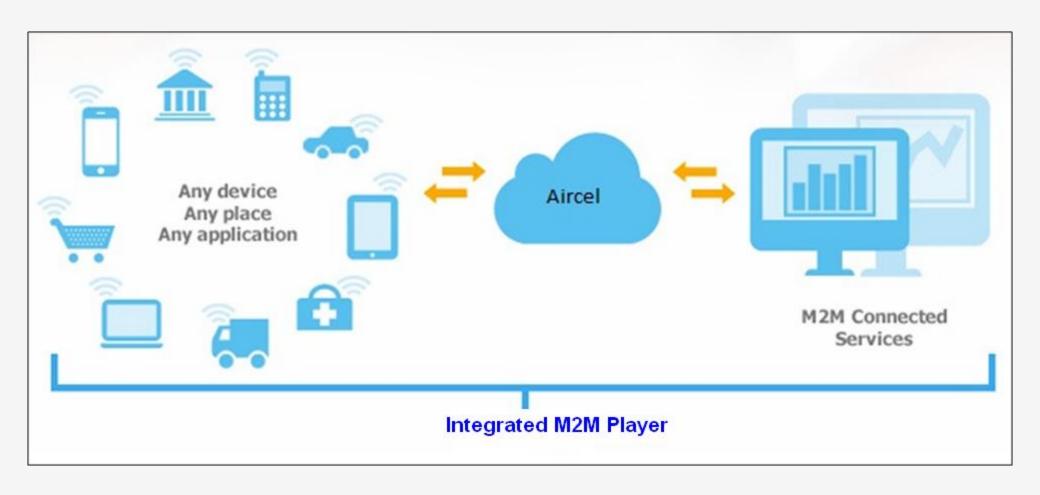
Monitoring and control of energy consuming devices in the building. Remote diagnostic and management.

SMART PARKING (Quality of Life)

Monitoring and control of parking space. Real time parking view. Provides strategic vision on smart cities

Integrated end to end M2M Service Provider







Smart Metering

Admin Portal

Customer Portal

Rule and Alert

Analytics

Device data

Middleware for data abstraction

Mobile Network

Aggregation Gateway

Optical reader with RF module



Optical reader with RF module



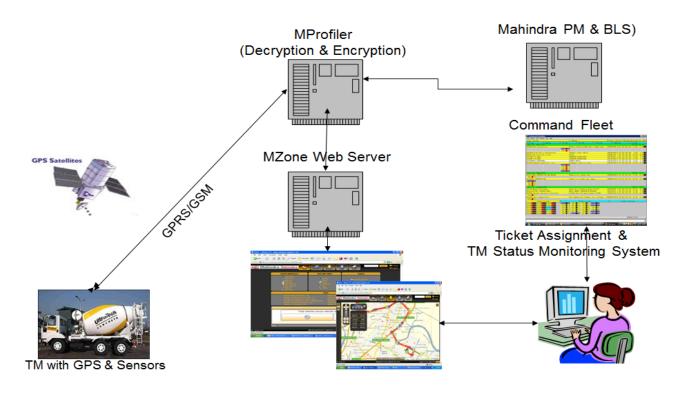
Solution Features

- Portal view of the load consumption in various areas
- Integration with the billing systems of utility
- Capability to switch off the supply in case of unpaid bills (This will need additional hardware)
- View to the end consumer on his consumption patterns.

- Optical Reader
- RF Module
- Aggregation Gateway

Telematics



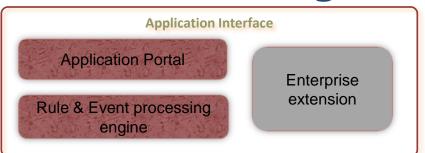


Solution Features

- Capturing of the vehicle data Location tracking of Vehicles
- Geo fencing
- Driver behaviour analysis with a customizable algorithm
- Vehicle diagnostics (Only through OBD II port)
- Telematics data storage and playback of events

- OBD II device (2G)
- Data center hosted application

FOS Tracking







Monitoring Operations



Customer Portal





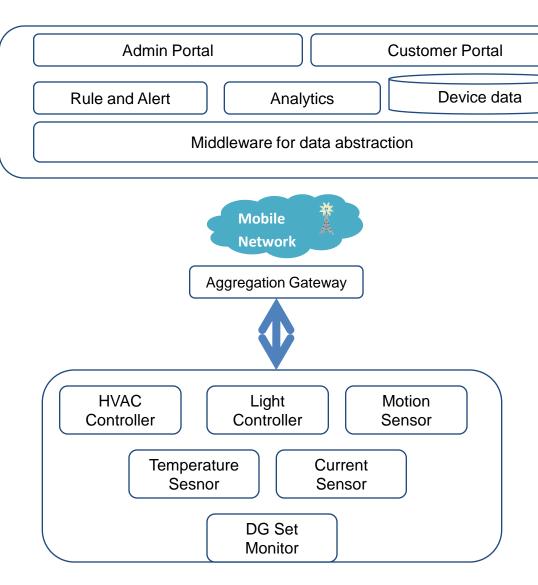
Solution Features

- Location History and Activity Reports
- **Dynamic Task Planning**
- Schedule & Route Planning
- **Geo-Fence Based Alerts**
- Field Data Collection With Customized **Forms**
- Real Time Map View of Team

- Mobile agent installed on the android handsets
- Data center hosted application



Building Energy Management



- Monitoring and control of energy consuming devices in the building
- Monitoring the health of the electric items in the circuit by predictive analysis of the current and voltage data
- Alert genration in case of devices not working properly

- HVAC controller
- Light Controller
- Motion sensor
- Temperature sensor
- Current sensor
- Gateway



IoT Has Unique Network Requirements

Traditional IoT Network Connectivity

- Silo'ed networks for each application
- Master-slave communication systems
- Vendor lock-in
- Limited connectivity options

Converged IoT Network Connectivity End-to-End Validated Portfolio Support Design Network Traffic Management Optimization Consistent Ruggedization Security Scalable. Flexible Form Converged Factors





Security Challenges









Required Security Model for IoT

Attack Continuum During Before After Discover Detect Scope **Enforce** Block Contain Harden Remediate Defend Network as Network as Network as a a Sensor an Enforcer Mitigation Accelerator





IoT Creates Data at Scale Never Seen Before



Analytics Are a Key Part of Value Creation in IoT



